

# Getting the best from workspace technologies

**1** Getting more from Microsoft



**2** Improving utilisation of your space



**3** Making 'flexible working' a reality



**4** Enhancing the customer experience

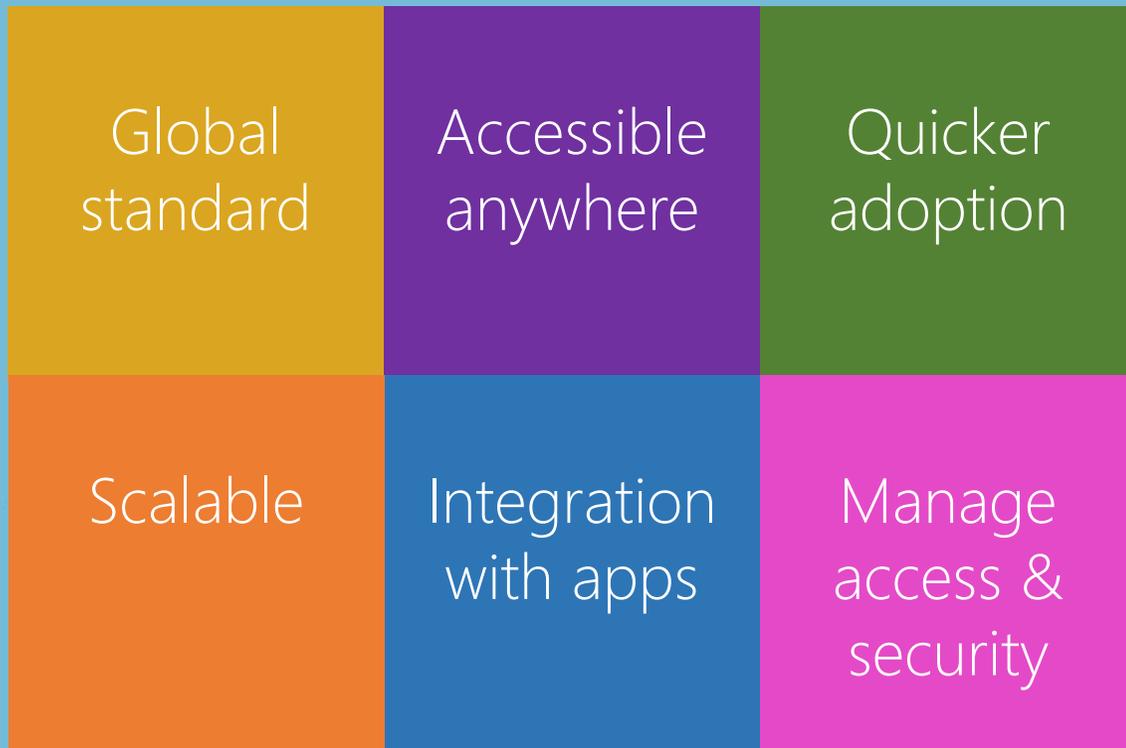


# 1 - Getting more from Microsoft

“we’re now paying full whack for Microsoft licences we’ve got to make the most of them!”



# Benefits of building on your Microsoft platform





*“On the day of the meeting you just check into the room, walk in, sign into Skype, share your screen to people already dialled in, start drawing on the screen, send your email to all the participants, finish your session and check-out. It’s almost magical.”*

**Leisex  
Water**  
a YTL company

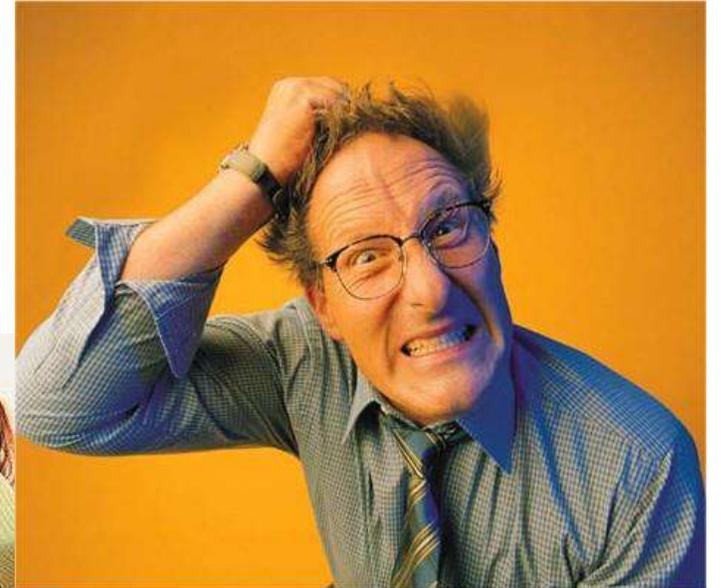
# Hybrid Cloud Platform



Microsoft Azure Stack

The power of Azure in your datacenter

## 2 – Improving utilisation of your space



# Eliminate wasteful recurring meetings

*I'm afraid its a bad case of Empty Meeting Room Syndrome*



Empty rooms



Staff huddled round the sofas in Starbucks



Sporadic fits of frustration

# Arm yourself with stats



- Ratio of Shows/No-shows
- Weekly Actual vs Available minutes

**Real time Business Intelligence  
that saves money**

**C/M/S**

Law . Tax

*“We prevented the lease of a whole additional floor in central London”*

# Use 15 minute auto cancellation

9:14 am

Meeting Rooms: Barnwell House 2nd Floor



9:17 am

Meeting Rooms: Barnwell House 2nd Floor



# AIRBUS

“On average 3,000 hours a month are released”

# 3 – Making flexible working a reality

Demand on resources is higher than ever

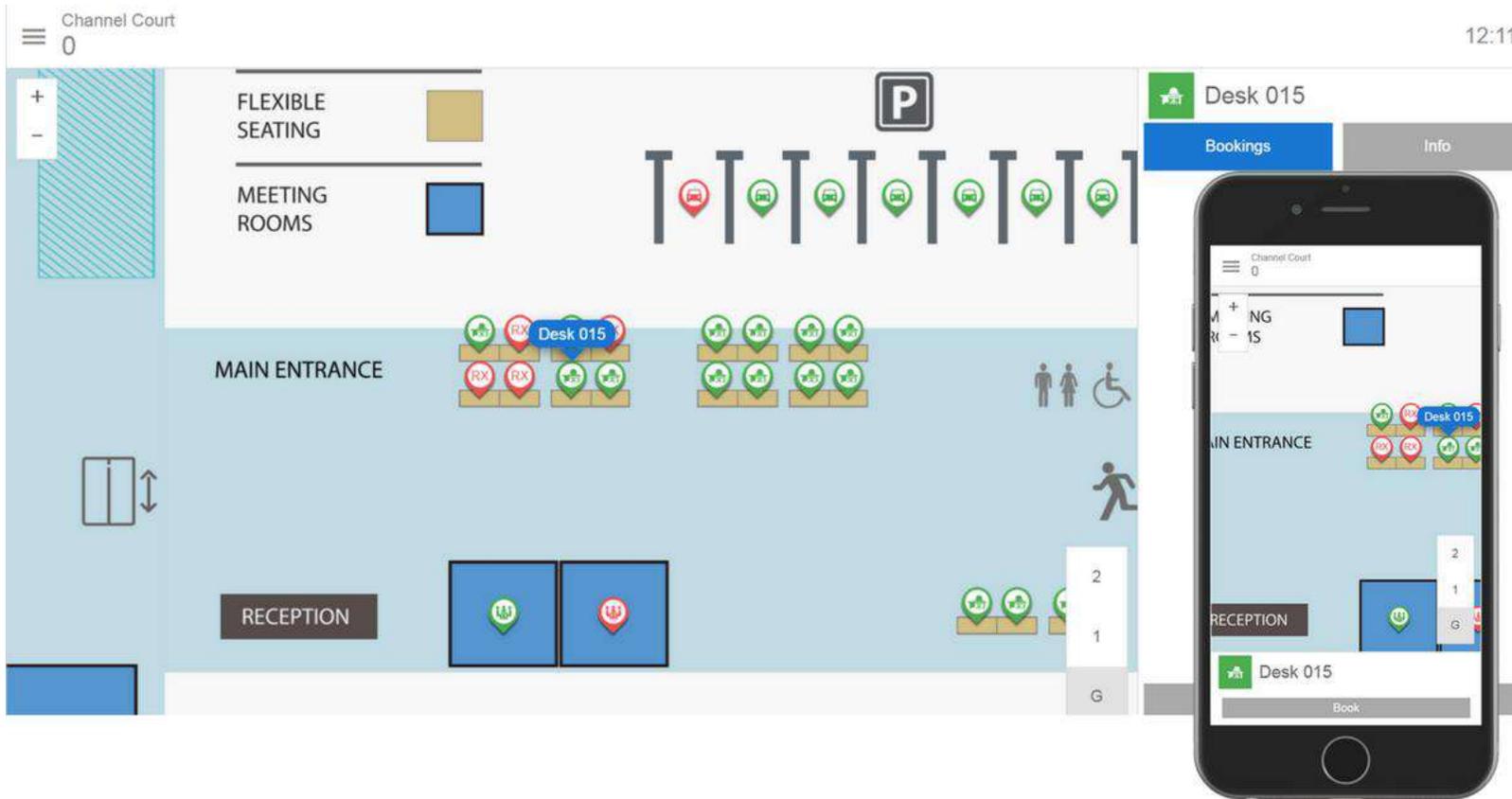
New systems don't always work

Systems are rigid or clunky

Teams often know what they want – *just not how to make it happen*



# Making resources visible and bookable



Mobile apps

Room screens

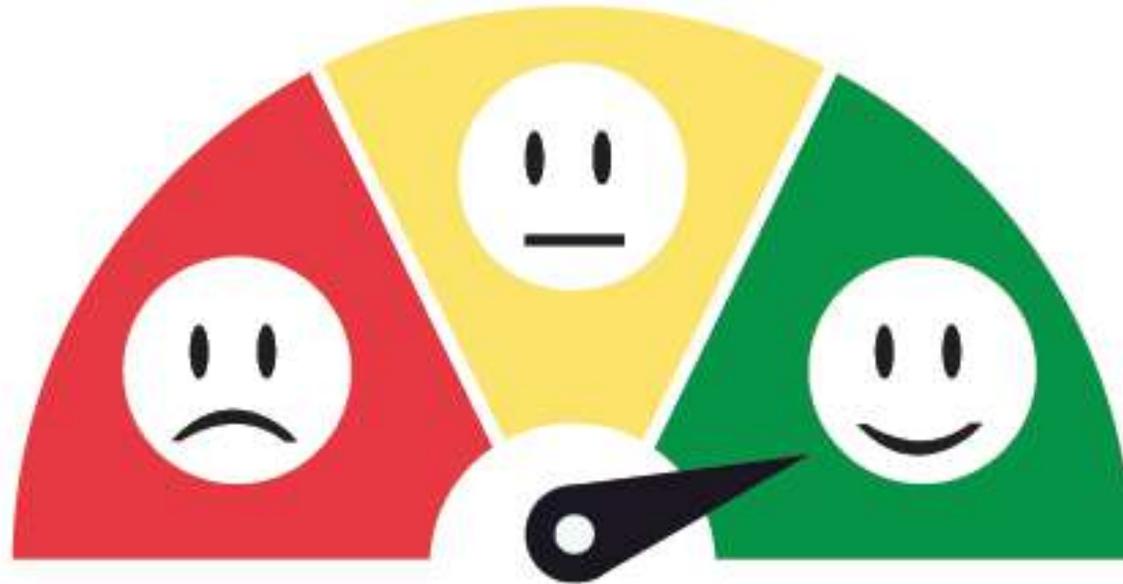
Kiosks

Qubis

NFC stickers

QR codes

# 4 – Enhancing the customer experience



# Visitor check-in

At the reception desk...

Status	Meeting Start...	Company	Name	Visitor ID	Resource name	Organizer email	Location
👤	10:00	Essential	Andrea Harding	000000002763	Beach Room	aaronr@demo.local	Locations\London Office\1st Flc
👤	10:00	Essential	David Brown	000000002762	Beach Room	aaronr@demo.local	Locations\London Office\1st Flc
👤	15:00	Acme	Dan Brown	000000002777	Estuary Room	tomb@demo.local	Locations\London Office\1st Flc
👤	10:00	Acme	Jas Chopra	000000002764	Beach Room	aaronr@demo.local	Locations\London Office\1st Flc
👤	10:00	Essential	Nigel Newell	000000002761	Beach Room	aaronr@demo.local	Locations\London Office\1st Flc
👤	11:30	Essential	matt causon	000000002772	Coast Room	tomb@demo.local	Locations\London Office\1st Flc

...or do-it-yourself

- Add visitors
- Live feed of expected visitors
- Automated arrival notification
- Badge printing
- Concierge



# Keeping your visitors informed

Booking	Visitor Information	News
Essential Tweets		
TransVault Tweets		
Product News		
Upcoming events		

Booking	Visitor Information	News
	Things to do in Clevedon	
	Places to eat	
	Travel Information/Taxis	
	Where to Stay	
	Emergency information	



# Keeping your visitors informed



Monday Jan 11, 2016 Manhattan Building - Canary Wharf 11.52

## Welcome to the Meeting Centre

Title	Booked by	Start	Location	
Q3 Finance Results Brief	Martin Smith	12:00	2nd Floor - Naples Room	➔
IT Contract Review	Li Honcai	14:00	1st Floor - Hawaii Room	➔
Remuneration Committee	Mike Jordan	14:00	1st Floor - St Kitts Room	➔
2016/17 Budget Briefing	Zaheer Khan	14:30	3rd Floor - Miami Room	➔
MS Office 365 Training	Sian O'Brian	14:30	Ground Floor - Izmir Room	➔
Graduate Reception	Sarah Edwards	19:00	2nd Floor - Naples Room	➔

☰ Q Lucas × 17:03  
Friday 15, September

 **Glacier** Book Info  
UK | Bristol | Channel Court | 0

16:00 - 17:30 Presentation to ACME Corp - Booked by Lucas Marshall Extend Checkout ⌵



# Taking pride in first impressions



Committed to 'Investment for Growth' policy

Brand new Innovation Centre

Improving visitor experience & relationships

*"We want to make sure the booking of available meeting rooms and training facilities is as easy as possible, and that visitors get a great impression"*



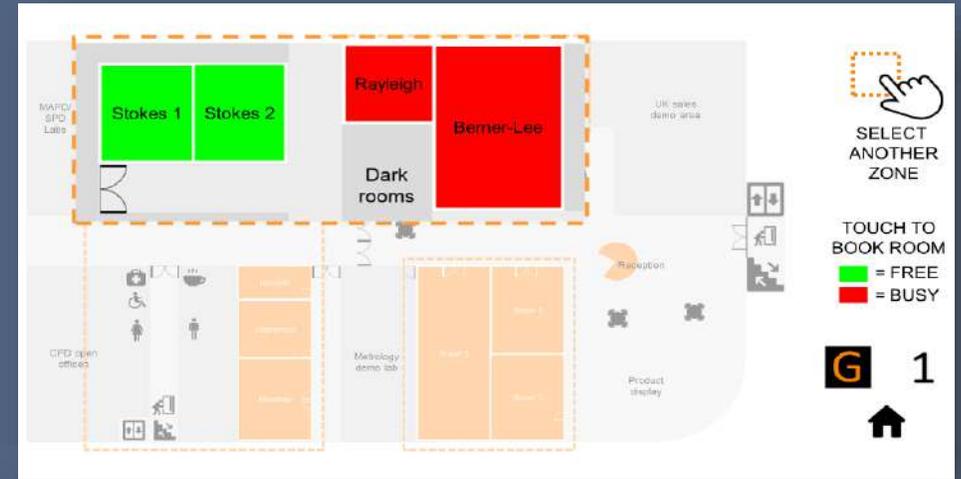
Increased visibility of bookable space via kiosks and screens



Centralised visitor catering requirements via Outlook



Reception staff know who to expect and where they need to go



## To summarise

- Build on what your investing in for long term success
- Technology can act as the enabler for your flexible working plans
- Working smarter is the key to improving utilisation
- A positive experience for visitors 'good for them and good for you'



# Getting the best from workspace technologies next steps

- Come and see us at the break
- Find us at WorkTech, November 15<sup>th</sup>
- Get in touch
- Pre-Project Planning Workshop

